BATSELA ASSET MANAGEMENT

ABL – Asset Backed Lending

Introducing a new structured finance vertical from **Batsela Asset Management**, an elite advisory & investment boutique with over 10 years of experience, regulated by French financial authorities.

ABL specialises in structuring short-term financing solutions (typically 12 to 48 months) that allow private and institutional clients to unlock liquidity without disposing of their valuable assets. We work exclusively on portfolios and transactions with a minimum size of EUR 1 million (or equivalent in USD/GBP/CHF/AED/XOF/XAF), delivering optimised terms with the highest level of confidentiality.



Target Asset Classes

We provide sophisticated financing solutions backed by alternative and illiquid assets, enabling clients to monetise their holdings whilst retaining ownership.



Fine Art

Masterpieces, collectible and rare items from established and emerging artists



Jewellery & Precious Stones

Diamonds, pearls, high-value jewellery pieces and certified precious gemstones



Precious Metals

Gold and other valuable metals with certified provenance



Classic Cars

Collectible and rare automobiles with documented history and value



Prime Real Estate

Premium residential and commercial properties in desirable locations



Rare Wines

Exceptional vintages and limited-production wines from renowned producers



Digital Assets

Bitcoin and other established cryptocurrencies with secure custody



Yachts

Luxury vessels and superyachts with documented provenance and maintenance records

Typical LTV Ratios by Asset Class

Understanding the Loan-to-Value (LTV) ratios for various asset classes is crucial for effective asset-backed lending. These ranges reflect typical market practices and depend on asset quality, liquidity, and market conditions.

Asset Class	Typical LTV Ratio
Fine Art	30-60%
Jewellery, Diamonds, and Pearls	40-60%
Gold & Precious Metals	60-75%
Classic Cars	30-50%
Yachts	50-80%
Prime Real Estate	50-70%
Rare Wines	20-50%
Digital Assets	50-75%

These ratios serve as a guideline, with the final LTV determined by a comprehensive assessment of each asset's specific characteristics and market valuation.

Execution Capabilities



Direct Network Access

Our strength lies in direct access to a structured network of sophisticated capital providers:

- Family offices with dedicated lending mandates
- Private debt funds specialising in structured finance
- Specialised credit institutions
- Partner private banks

Competitive Pricing

Access to multiple lenders ensures optimal pricing and terms for each transaction

Tailor-Made Structures

Custom contractual arrangements aligned with client objectives and asset characteristics

Secure Legal Framework

Robust and comprehensive legal structuring to protect all parties

Timeline Commitments

3 Weeks

Delivery of at least two firm financing offers upon receipt of complete due diligence materials

4-8 Weeks

Average closing timeframe, depending on transaction complexity and legal requirements



Process & Fees

Our transparent fee structure ensures clarity at every stage of the transaction.

Arrangement Fee

EUR 15,000

This mandatory fee covers comprehensive due diligence and initial structuring:

- Legal due diligence coordinated through leading law firms
- Initial transaction structuring and analysis
- Lender-facing documentation and coordination
- Market outreach and offer solicitation

Success Fee

2-5%

The success fee is calculated as a percentage of the total financing amount and varies based on:

- Transaction size and complexity
- Asset class and valuation methodology
- Structural requirements and covenants
- Timeline and execution urgency

Refund Guarantee: The arrangement fee is fully refundable only in case no firm offers are obtained within the 3-week commitment period, while Due Diligence on Client's asset was positive

Collaboration Framework for business introducers & brokers

We aim to build a select network of trusted introducers (lawyers, notaries, wealth managers, MFOs, private bankers).
Clear referral and fee-sharing arrangements can be discussed on a case-by-case basis.

We rely on your professionalism and preliminary checks before referring any potential client to us.
This implies that prior to contacting us, you shall have performed at least the following tasks:

AML/KYC Verifications

- Origin of assets
- Proof of ownership
- Proof of secured storage

UBO Identification

- Passport copy
- Proof of address dated less than 3 months
- Tax references
- Criminal record

Asset Legitimacy Verification

- Certification or valuation report
- Trail/history of ownership

We would be pleased to discuss potential opportunities with you on a strictly confidential basis.

Confidentiality & Deal Quality

ABL is designed for a sophisticated client base including ultra-high-net-worth individuals, entrepreneurs, and institutional investors seeking secure, discreet, and efficiently executed financing solutions.

Our commitment to confidentiality, competitive pricing, and rapid execution ensures that clients can access liquidity on their terms whilst maintaining control of their valuable assets.

Get in Touch !

We remain at your disposal to discuss eligibility criteria and potential collaboration opportunities.

Batsela Asset Management

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